

Message Text

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42

ORIGIN AF-18

INFO OCT-01 ISO-00 EB-11 RSC-01 /031 R

DRAFTED BY AF/W:MGWYGANT:BA

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COMMERCE/BIC-DGORDON (INFO)

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R 211647Z DE 73

FM SECSTATE WASHDC

TO AMEMBASSY COTONOU

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STADIS////////////////////////////////////

E.O. 11652: /A

TAGS: BEXP, BPRO, DM. US

SUBJ: CEMENT PLANT PROJECT

FOR CHARGE

1. AS RESULT AMBASSADOR ANDERSON'S CONSULTATIONS WITH US CEMENT INDUSTRY COMPANIES, NEW YORK FINANCIAL HOUSES, AND EXPORT-IMPORT BANK, INTEREST DEVELOPING IN DAHOMEY CEMENT PROJECT. FULLER NOW HAS COPY OF FULL CEMENTS LAFARGES STUDY, WHICH BEING TRANSLATED. EX-IM FORESEES NO PROBLEM IN PRINCIPLE WITH GRANTING PRELIMINARY COMMITMENT, AND HAS SPOKEN WITH FULLER TRYING TO ELICIT FIRM PROPOSAL.

2. FULLER DEFINITELY INTERESTED IN PROJECT, BUT NOT WILLING TAKE EQUITY POSITION OR FINANCE SENDING CONSULTANT(S) TO DAHOMEY FOR ON SCENE STUDY. OPIC MIGHT BE WILLING FINANCE UP TO HALF OF COSTS FOR CONSULTANT STUDY. EMBASSY SHOULD INQUIRE WHETHER MRGD WILLING PAY LOCAL COSTS (HOTEL, MEALS) FOR US CONSULTANT(S). SOUNDINGS HAVE ALSO BEEN MADE WITH FLINTKOTE OF WHITE PLAINS, WHICH ARE ENCOURAGING. RUSH
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*** Current Handling Restrictions *** STADIS

*** Current Classification *** LIMITED OFFICIAL USE

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